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Designed and Distributed by Magmatic Ltd
12 Backfields Lane, Bristol, BS2 8QW, UK

Registered England 4669286

Title: Sales Star
Working hours: Full Time
Location: Bristol
Salary: £18,000 - £25,000 OTE
Starting: November 09
Contact: Kathryn Bristow (kathryn@magmatic.co.uk)

Are you a Sales Star?

Magmatic design and distribute award winning children's travel products under our Trunki brand. We're a market leading company, selling internationally to over 40 countries and to major UK retailers and independents in the nursery, toy and luggage markets. We're growing fast, have a range of exciting new products to launch and are looking for someone to join our rapidly expanding team to manage our independent customers and key accounts.

If you're our Sales Star you'll be highly proactive and driven, eager to help sustain the growth of our business. You'll be responsible for: managing our current independent accounts and growing account base, developing current and converting future key accounts, posting orders and hitting sales targets.

Our Sales Star will need a proven sales record, exceptional telesales talent and ability to build relationships with hundreds of customers. You'll need a good head for numbers, have top-notch communication and negotiating skills and be an expert at introducing new products. Account management experience will have us jumping for joy. The job will involve working closely with our UK Sales Sheriff and passing orders onto our Sales Facilitator.

If you want to be in control of your career and you love challenges, then we're totally committed to helping you achieve your full potential, giving you the sort of opportunities and possibilities that only a rapidly growing, innovative and dynamic business can deliver. We'll also let you ride on as many of our suitcases as you like.

If you think this is up your street, please send a **one** page CV to
kathryn@magmatic.co.uk